

Auto Loans and Credit Card Balances Expand

MOODY'S
ANALYTICS

EQUIFAX

DECEMBER 24, 2014

CRISTIAN DERITIS, SENIOR DIRECTOR, CONSUMER CREDIT ECONOMICS

First Take

Total U.S. household borrowing growth decelerated to 1% y/y in November from 2.5% in October. Total auto loan and bankcard borrowing increased strongly by 10.5% and 4% y/y, respectively, but this is partially offset by a 0.4% y/y decline in the first-mortgage segment. Borrowing accelerated in all revolving loan segments except home equity lines of credit, but even in this segment, balances are declining more slowly. The total delinquency rate surged by 20 basis points to 3.6%, partly because of a rapid increase in delinquency rates in the first-mortgage segment. Annualized write-offs and bankruptcies declined to 1.5%.

The Numbers

- » Total first-mortgage balances declined by a net \$12 billion in November, partly because of seasonal factors, but mortgage borrowing has been weak since the rate shock in mid-2013. Total outstanding balances increased only \$20 billion since then.
- » Mortgage prepayments ran about \$130 billion per month in the first half of 2013 but declined to \$50 billion right after the rate shock. Repayments recovered only slightly, to \$70 billion, since then.
- » Auto loans continued to grow strongly. Banks added a net \$3.2 billion to their portfolios. U.S. banks' auto loan portfolios reached an all-time high of \$465 billion, \$125 billion more than before the recession. Finance companies' auto loan portfolio holdings rose \$2 billion in November and increased to an all-time high of \$481 billion.
- » Revolving credit is rebounding. The total outstanding balance of bankcards increased by 4% year over year and reached \$560 billion. Banks issued a net 3 million new cards in the first two months of the fourth quarter.
- » Home equity loan balances are still falling but more slowly, dropping 3% year over year. The decline is faster in installment loans than in revolving loans.
- » Dollar delinquencies in first mortgage loans surged, while those in all other segments remained essentially flat. The increase in the total delinquency rate was caused by a rapid rise in the early delinquency segment. The share of loans that are delinquent by fewer than 60 days increased by 30 basis points.
- » The sum of annualized write-offs and bankruptcies on bankcards declined from 3.7% to 3.4%. Annualized losses on auto loans declined to 2.7%. The total share of troubled mortgage loans, those either delinquent more than 90 days or somewhere in the foreclosure pipeline, declined slightly by volume to 2.6%, the lowest level since the start of Great Recession.

Behind the Numbers

U.S. household debt increased in November as borrowing in most major loan segments accelerated. However, the growth rate decelerated to 1% year over year as the first-mortgage loan segment turned negative. Households are borrowing in first mortgages, auto loans and credit cards as the economy's fundamentals are strengthening and expansion is now self-sustaining. The housing recovery has not been able to move into higher gear; however, with strong payroll growth, the recovery will soon accelerate as wages grow faster and add to consumer sentiment. Declining oil prices have improved households' purchasing power. Consumers will accelerate borrowing, particularly in revolving credit.

Economic growth has accelerated in the second half despite weakness in the housing market. House price growth accelerated slightly in the third quarter after retreating in the first half, but the strength in house prices is mainly a result of low supply. Existing-home sales have barely offset the gap created by the pullback of potential homebuyers in summer 2013. Nevertheless, the better job market improves the prospects for a revival in the housing recovery. Mortgage credit is still tight, but it is slowly easing as policymakers work to bring down regulatory impediments to more first-mortgage lending. Mortgage borrowing will accelerate further when first-time buyers become more confident in their future income.

Creditforecast.com Monthly Report on Household Credit

	Nov 14	Oct 14	Sep 14	Aug 14	Jul 14	Jun 14	May 14	Apr 14
Credit growth, % change yr ago								
All Lines	1.0	2.5	1.3	1.3	1.6	1.3	1.6	2.9
Auto	10.5	11.2	10.3	10.8	10.3	10.5	10.8	10.8
Bankcard	4.0	3.8	3.3	3.2	2.5	2.6	2.1	2.0
Mortgage	-0.7	1.1	-0.2	-0.1	0.2	-0.2	0.3	1.9

Delinquency rates, % of balances								
All Lines	3.62	3.41	3.71	3.69	3.47	3.65	3.47	3.74
Auto	3.18	3.13	3.22	3.16	2.94	2.91	2.67	2.72
Bankcard	2.57	2.56	2.45	2.41	2.41	2.35	2.39	2.48
Mortgage	3.57	3.31	3.66	3.65	3.39	3.65	3.43	3.77

Balances terminated through default or bankruptcy, % of balances								
All Lines	0.12	0.14	0.11	0.13	0.14	0.13	0.13	0.15
Auto	0.22	0.24	0.20	0.21	0.19	0.18	0.18	0.19
Bankcard	0.28	0.31	0.28	0.27	0.33	0.31	0.31	0.38
Mortgage	0.09	0.10	0.08	0.10	0.11	0.10	0.10	0.11

	14Q2	14Q1	13Q4	13Q3	13Q2	13Q1	12Q4	12Q3
New origination volume*, \$ bil								
All Lines	512.0	404.9	485.4	686.4	763.5	664.8	718.6	744.1
Auto	131.0	116.9	112.8	124.1	121.5	107.3	101.6	108.6
Bankcard	14.7	14.0	14.1	13.3	12.2	11.5	11.5	11.2
Mortgage	323.8	237.9	316.4	474.2	602.8	518.2	569.5	543.9

Percent of originations with credit score < 620								
All Lines	10.5%	12.3%	10.1%	9.8%	7.6%	7.6%	6.6%	8.1%

*Note: New origination volume is subject to revision due to reporting lags.

Sources: Equifax and Moody's Analytics

CreditForecast.com, produced jointly by Equifax and Moody's Analytics, is a single source of actionable consumer credit and economic data for lenders, financial institutions and others who need to analyze the relationship between economic and consumer credit trends and react accordingly. Visit our website at CreditForecast.com to learn more.

MOODY'S ANALYTICS

Moody's Analytics helps capital markets and risk management professionals worldwide respond to an evolving marketplace with confidence. The company offers unique tools and best practices for measuring and managing risk through expertise and experience in credit analysis, economic research and financial risk management. By providing leading-edge software, advisory services, and research, including the proprietary analysis of Moody's Investors Service, Moody's Analytics integrates and customizes its offerings to address specific business challenges. Moody's Analytics is a subsidiary of Moody's Corporation (NYSE: MCO), which reported revenue of \$3 billion in 2013, employs approximately 8,400 people worldwide and maintains a presence in 31 countries. Visit our website at moodysanalytics.com to learn more.

EQUIFAX

Equifax is a global leader in information solutions, leveraging one of the largest sources of consumer and commercial data, along with advanced analytics and proprietary technology, to create customized insights that enrich both the performance of businesses and the lives of consumers. Customers have trusted Equifax for more than 100 years to deliver innovative solutions with the highest integrity and reliability. Businesses - large and small - rely on them for consumer and business credit intelligence, portfolio management, fraud detection, decision technology, marketing tools and much more. Equifax empowers individual consumers to manage their personal credit information, protect their identity and maximize their financial well-being.

Headquartered in Atlanta, Ga., Equifax, Inc. operates in the U.S. and 15 other countries throughout North America, Latin America, Europe and Asia. Equifax is a member of Standard & Poor's (S&P) 500® Index. Its common stock is traded on the New York Stock Exchange under the symbol EFX.

CONTACT US

For further information contact us at a location below:

U.S./CANADA
+1.866.275.3266

EMEA
+44.20.7772.5454 London
+420.224.222.929 Prague

ASIA/PACIFIC
+852.3551.3077

OTHER LOCATIONS
+1.610.235.5299

Email us: help@economy.com
Or visit us: www.economy.com

Copyright © 2014, Moody's Analytics, Inc. All Rights Reserved.